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[Adverse Selection, Repeated Insurance Contracts and Announcement Strategy - all 5 versions »](#)

G Dionne, P Lassers - The Review of Economic Studies, 1985 - JSTOR

... c) if the customer did buy insurance, what risk ... A. (1979), "An Optimal Conviction Policy for Offences ... YAARI, ME (1983), "Repeated Insurance Contracts and Moral ...

S Grossman

Cited by 29 - Related Articles - Web Search - Library Search

D Diamond

[The Rational Nonpurchase of Long-Term-Care Insurance - all 2 versions »](#)

MV Pauly - The Journal of Political Economy, 1990 - JSTOR

... insurance is really equivalent to selling annuities ... may nevertheless be unwilling to buy coverage them ... illness has occurred, no insurer will sell insurance. ...

Cited by 68 - Related Articles - Web Search - Library Search

[The Costs and Benefits of Ownership: A Theory of Vertical and Lateral Integration - all 8 versions »](#)

SJ Grossman, OD Hart - The Journal of Political Economy, 1986 - JSTOR

... agents who use brokerage companies to sell the indicated ... The selling of substandard insurance and group/pension ... dealings contract protect the insurance company ...

Cited by 3005 - Related Articles - Web Search - Library Search

[CITATION] Does the Internet Make Markets More Competitive? Evidence from the Life Insurance Industry - all 18 versions »

JR Brown, A Goolsbee - Journal of Political Economy, 2002 - UChicago Press

... quotes from all the firms and buy from the ... of purchases of individual life insurance contracts in the ... uses a sample of approximately 30,000 policies issued by ...

Cited by 229 - Related Articles - Web Search - Library Search

[Stochastic mortality in life insurance: market reserves and mortality-linked insurance contracts - all 7 versions »](#)

M Dahl - Insurance Mathematics and Economics, 2004 - Elsevier

... rights reserved. Stochastic mortality in life insurance: market reserves and mortality-linked insurance contracts. Mikkel Dahl a ...

Cited by 51 - Related Articles - Web Search

[Monopoly, Non-Linear Pricing and Imperfect Information: The Insurance Market - all 3 versions »](#)

JE Stiglitz - The Review of Economic Studies, 1977 - JSTOR

... the high-risk group will continue to buy insurance? ... the loss in profits from selling only partial ... practices restricting the set of insurance contracts he sells ...

Cited by 142 - Related Articles - Web Search

[Anomalies: Risk Aversion - all 3 versions »](#)

M Rabin, RH Thaler - The Journal of Economic Perspectives, 2001 - JSTOR

... profiteers will be tempted to sell us insurance ... theory predicts that people buy

insurance that features ... Instead, most insurance policies (like auto and health ...

Cited by 186 - Related Articles - Web Search

[A framework for using insurance for cyber-risk management - all 2 versions »](#)

LA Gordon, MP Loeb, T Sohail - Communications of the ACM, 2003 - portal.acm.org

... would be more prone to buy this policy ... problem when offering cyber-risk policies, insurance firms typically ... information security audit before issuing a policy ...

Cited by 44 - Related Articles - Web Search

[Adverse Selection, Aggregate Uncertainty, and the Role for Mutual Insurance Contracts - all 3 versions »](#)

BD Smith, MJ Stutzer - The Journal of Business, 1990 - JSTOR

... insurance, and stock companies sell non- participating ... American Council of Life Insurance 1980, p. 21 ... is between participating and non- participating contracts. ...

Cited by 40 - Related Articles - Web Search

[The value of health insurance: the access motive - all 7 versions »](#)

JA Nyman - Journal of Health Economics, 1999 - Elsevier

... coverage losses plus a loading fee, and still sell insurance. ... is able to raise by selling all his ... more complete understanding of why people buy health insurance ...

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